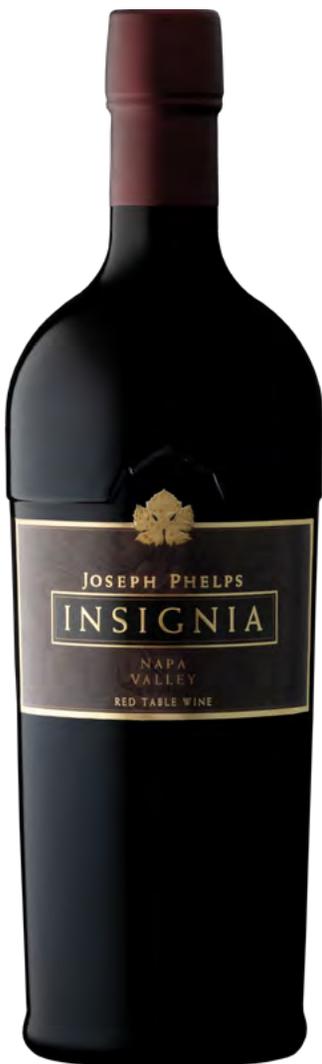


JOSEPH PHELPS

V I N E Y A R D S

Cabernet Sauvignon

NAPA VALLEY



1998 Vintage

TASTING NOTES With a dark, saturated purple color and aromas of spice, oak and cassis, the 1998 multi-layered wine containing flavors of spice, oak and cassis, and sweet tannins framing a layered finish.

GROWING SEASON In a vintage that was characterized by problematical weather conditions and low crop yields, there was no compromise in the quality of the 1998 Insignia. After careful crop thinning in the vineyard and barrel aging in the cellar, small, flavorful lots displaying only the highest aroma and flavor profiles were combined and repeatedly tasted to determine the final blend. This rigorous selection process reduced case production 20% from the previous year, but the result is a wine of remarkable quality, especially for a vintage that provided much less in raw materials

WINEMAKING NOTES

VARIETAL BREAKDOWN VINEYARD SELECTIONS

78% Cabernet Sauvignon
22% Merlot

35% Las Rocas — Stags Leap AVA
24% Banca Dorada — Rutherford AVA
16% Yountville — Oak Knoll AVA
5% Barboza — Stags Leap AVA
20% Trusted Grower fruit

BARREL AGING

The wine was aged for twenty-six months in 100% new French oak barrels before bottling.