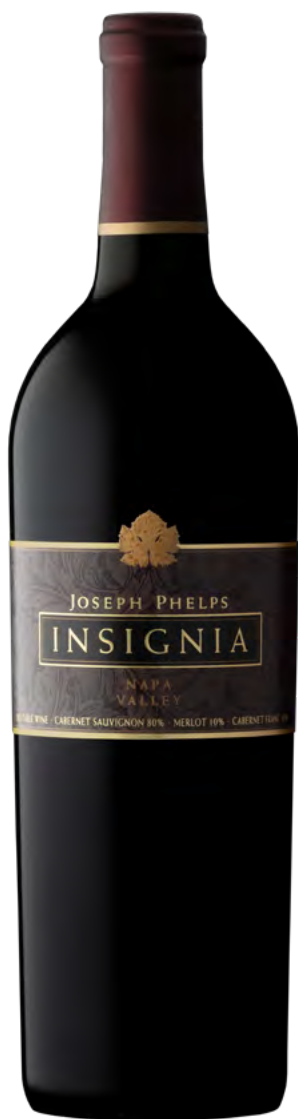


JOSEPH PHELPS

V I N E Y A R D S

Cabernet Sauvignon

NAPA VALLEY



1995 Vintage

TASTING NOTES Although still young, the 1995 Insignia has intense aromas of black cherry, spice, coffee, and toasty oak, with well-defined flavors of mocha and blackberry fruit. It is framed by solid tannin, and has a long, lush finish with no bitterness of astringency on the palate.

GROWING SEASON The 1995 growing season was characterized by a wet spring, followed by cool weather in June and July. Ripening and flavor development finally began in August, with the onset of a warm spell which prevailed throughout September and most of October. Tonnage was down throughout the North Coast, and berry size was smaller than normal, producing wines of deep color and rich, extractive flavors. The surprise of the year for us was the quality of the Petite Verdot, which has contributed both color and texture to the final blend. Although not yet in full production, we have over ten acres of the varietal planted on our Spring Valley ranch, and hold high hopes for its fixture.

WINEMAKING NOTES

VARIETAL BREAKDOWN VINEYARD SELECTIONS

| | |
|------------------------|--|
| 90% Cabernet Sauvignon | |
| 7% Merlot | |
| 3% Petit Verdot | |

| |
|-----------------------------------|
| 44% Banca Dorada — Rutherford AVA |
| 32% Las Rocas — Stags Leap AVA |
| 24% Trusted Grower fruit |

BARREL AGING

The wine was aged for twenty-four months in 100% new French oak barrels before bottling.