

MEMBERSHIP SHIPPING SCHEDULE

	ORIGINAL		FLAGSHIP		COLLECTOR	
<i>Membership</i>	Whites & Reds	Reds Only	Whites & Reds	Reds Only	Whites & Reds	Reds Only
<i>March 2</i>	3 bottles 2017 Cabernet Sauvignon	3 bottles 2017 Cabernet Sauvignon	6 bottles 2017 Cabernet Sauvignon	6 bottles 2017 Cabernet Sauvignon	12 bottles 2017 Cabernet Sauvignon	12 bottles 2017 Cabernet Sauvignon
<i>Shipment Total</i>	Retail \$240 Member \$192	Retail \$240 Member \$192	Retail \$480 Member \$384	Retail \$480 Member \$384	Retail \$960 Member \$768	Retail \$960 Member \$768
<i>April 6</i>	1 bottle 2018 Chardonnay Pastorale Vineyard 1 bottle 2017 Pinot Noir Pastorale Vineyard 1 bottle 2017 Pinot Noir Quarter Moon Vineyard	3 bottles 2017 Pinot Noir Pastorale Vineyard	2 bottles 2018 Chardonnay Pastorale Vineyard 2 bottles 2017 Pinot Noir Pastorale Vineyard 2 bottles 2017 Pinot Noir Quarter Moon Vineyard	3 bottles 2017 Pinot Noir Pastorale Vineyard 3 bottles 2017 Pinot Noir Quarter Moon Vineyard	4 bottles 2018 Chardonnay Pastorale Vineyard 4 bottles 2017 Pinot Noir Pastorale Vineyard 4 bottles 2017 Pinot Noir Quarter Moon Vineyard	6 bottles 2017 Pinot Noir Pastorale Vineyard 6 bottles 2017 Pinot Noir Quarter Moon Vineyard
<i>Shipment Total</i>	Retail \$270 Member \$216	Retail \$270 Member \$216	Retail \$540 Member \$432	Retail \$540 Member \$432	Retail \$1,080 Member \$864	Retail \$1,080 Member \$864
<i>October 12</i>	1 bottle 2018 Pinot Noir Freestone Vineyards 1 bottle 2015 Ovation Sparkling 1 bottle 2019 Viognier	3 bottles 2017 Pinot Noir Quarter Moon Vineyard	2 bottles 2018 Pinot Noir Freestone Vineyards 2 bottles 2015 Ovation Sparkling 2 bottles 2019 Viognier	6 bottles 2018 Pinot Noir Freestone Vineyards	4 bottles 2018 Pinot Noir Freestone Vineyards 4 bottles 2015 Ovation Sparkling 4 bottles 2018 Chardonnay Freestone Vineyards	12 bottles 2018 Pinot Noir Freestone Vineyards
<i>Shipment Total</i>	Retail \$245 Member \$196	Retail \$270 Member \$216	Retail \$490 Member \$392	Retail \$360 Member \$288	Retail \$980 Member \$784	Retail \$720 Member \$576
<i>November 2</i>	1 bottle 2019 Sauvignon Blanc 1 bottle 2019 Delice (375ml) 1 bottle 2017 Insignia*	2 bottles 2018 Pinot Noir Freestone Vineyards 1 bottle 2017 Insignia*	6 bottles 2017 Insignia* 6 bottles 2017 Cabernet Sauvignon Backus Vineyard**	6 bottles 2017 Insignia* 6 bottles 2017 Cabernet Sauvignon Backus Vineyard**	12 bottles 2017 Insignia* 12 bottles 2017 Cabernet Sauvignon Backus Vineyard**	12 bottles 2017 Insignia* 12 bottles 2017 Cabernet Sauvignon Backus Vineyard**
<i>Shipment Total</i>	Retail \$405 Member \$294	Retail \$420 Member \$306	Retail \$3,900 Member \$2,940	Retail \$3,900 Member \$2,940	Retail \$7,800 Member \$5,880	Retail \$7,800 Member \$5,880
* 2017 Insignia included in Phelps Preferred shipments at the futures price of \$210 per bottle. Additional Insignia purchases offered at 20% off retail, \$240 per bottle.						
<i>Add Nov. Backus Shipment</i>	1 bottle 2017 Cabernet Sauvignon Backus Vineyard**	1 bottle 2017 Cabernet Sauvignon Backus Vineyard**				
<i>Backus Nov. Shipment Total</i>	Retail \$350 Member \$280	Retail \$350 Member \$280				
<i>Annual Total</i>	Retail \$1,160 Member \$898	Retail \$1,200 Member \$930	Retail \$5,410 Member \$4,148	Retail \$5,280 Member \$4,044	Retail \$10,820 Member \$8,296	Retail \$10,560 Member \$8,088
<i>Annual Total with Backus Shipment</i>	Retail \$1,510 Member \$1,178	Retail \$1,550 Member \$1,210				

**Backus based upon availability.

By joining Phelps Preferred, you commit to receiving four consecutive member shipments annually.